

SECTION I - FY 2019 FPI SALES BY 4-DIGIT FSC CODE AND CUSTOMER
10/01/2018 thru 09/30/2019

FSC	FSC Description	Customer/Agency	Sales
3990	Miscellaneous Materials Handling Equipment	Department of Defense	\$140,388
			<u>140,388</u>
4240	Safety and Rescue Equipment	General Services Administration	146,273
		Bureau of Prisons	3,700
		Other Agencies and Customers	1,719
		Department of Defense	981
		Department of Veterans Affairs	10
			<u>152,683</u>
4460	Air Purification Equipment	Other Agencies and Customers	1,539,638
		Department of Defense	1,217,616
		Department of Veterans Affairs	957,959
		Department of Commerce	359,046
		Legislative Branch	333,061
		Bureau of Prisons	321,844
		Department of the Interior	40,586
		Smithsonian Institution	40,422
		Department of Homeland Security	22,899
		Department of Health & Human Services	11,442
		Department of Transportation	8,984
		Social Security Administration	6,070
		Department of Justice (excluding Bureau of Prisons)	2,113
		Department of Agriculture	1,866
		Federal Trade Commission	1,765
		Department of the Treasury	1,531
			<u>4,866,842</u>
5140	Tool and Hardware Boxes	General Services Administration	381,320
		Other Agencies and Customers	17,973
		Department of Energy	206
		Department of the Interior	206
		Bureau of Prisons	59
		Department of Commerce	44
		U.S. Postal Service	29
		Department of Agriculture	15
			<u>399,851</u>
5180	Sets, Kits, and Outfits of Hand Tools	Department of Defense	23,574
			<u>23,574</u>
5340	Hardware	General Services Administration	12,252
		Bureau of Prisons	5,100
		Department of Defense	534
			<u>17,886</u>
5820	Radio and Television Communication Equipment, Except Airborne	Department of Defense	16,958
			<u>16,958</u>
5895	Miscellaneous Communication Equipment	Department of Defense	1,515,360
		Other Agencies and Customers	170,280
			<u>1,685,640</u>
5935	Connectors, Electrical	Department of Defense	4,027
			<u>4,027</u>
5975	Electrical Hardware and Supplies	Department of Defense	810,612
			<u>810,612</u>
5995	Cable, Cord, and Wire Assemblies: Communication Equipment	Department of Defense	13,085,118
		Other Agencies and Customers	151,744
			<u>13,236,863</u>
5999	Miscellaneous Electrical and Electronic Components	Department of Defense	898,564
		Other Agencies and Customers	75,925
			<u>974,489</u>
6150	Miscellaneous Electric Power and Distribution Equipment	Department of Defense	6,685,382
		General Services Administration	248,048
		Other Agencies and Customers	2,875
			<u>6,936,305</u>

6160 Miscellaneous Battery Retaining Fixtures, Liners and Ancillary Items	Department of Defense	52,409
	Department of Justice (excluding Bureau of Prisons)	8,971
	Department of Veterans Affairs	4,194
	Social Security Administration	3,191
	Department of Agriculture	846
	Department of the Interior	711
	Department of Transportation	585
	Department of Homeland Security	288
	Department of Health & Human Services	261
	Bureau of Prisons	234
	Department of Commerce	135
	Executive Office of the President	117
	Office of Personnel Management	54
	National Aeronautics & Space Administration	27
	<u>72,023</u>	
6230 Electric Portable and Hand Lighting Equipment	Department of Veterans Affairs	46,967
	General Services Administration	<u>40,359</u>
		87,326
6540 Ophthalmic Instruments, Equipment, and Supplies	Bureau of Prisons	1,547,160
	Department of Defense	184,622
	Department of Veterans Affairs	12,232
	Department of Homeland Security	9,316
	Department of the Interior	2,691
	Nuclear Regulatory Commission	2,291
	Other Agencies and Customers	1,025
	U.S. Postal Service	916
	Environmental Protection Agency	738
	Department of the Treasury	627
	Department of Justice (excluding Bureau of Prisons)	494
	Department of Agriculture	442
	Department of Labor	196
	Department of Health & Human Services	54
	<u>1,762,800</u>	
6645 Time Measuring Instruments	Department of Defense	582
	Department of Homeland Security	410
	Department of Transportation	<u>51</u>
		1,043
6660 Meteorological Instruments and Apparatus	Department of Commerce	<u>348,369</u>
		348,369
7105 Household Furniture	Department of Defense	194,614
	Other Agencies and Customers	30,091
	Bureau of Prisons	24,991
	Department of Homeland Security	10,130
	Department of the Interior	3,168
	Department of Transportation	987
	Department of Justice (excluding Bureau of Prisons)	510
Department of Agriculture	<u>432</u>	
		264,923

7110 Office Furniture

Department of Defense	43,725,621
Department of Justice (excluding Bureau of Prisons)	14,208,575
Social Security Administration	10,241,452
Bureau of Prisons	4,845,837
Department of Agriculture	2,268,843
Department of Veterans Affairs	2,037,836
Department of Homeland Security	1,488,746
Department of Transportation	609,099
Department of the Interior	522,773
Other Agencies and Customers	487,186
Department of Health & Human Services	343,812
Executive Office of the President	281,053
Department of Energy	274,754
Office of Personnel Management	248,471
Securities and Exchange Commission	180,295
Department of Labor	154,942
National Aeronautics & Space Administration	145,364
Department of Commerce	119,008
Department of Housing & Urban Development	107,404
General Services Administration	77,532
Department of the Treasury	39,489
National Transportation Safety Board	15,912
Federal Deposit Insurance Corporation	15,310
Environmental Protection Agency	13,131
Nuclear Regulatory Commission	9,363
Department of State	9,271
Small Business Administration	5,596
Legislative Branch	4,270
Access Board	2,779
U.S. Courts	2,507
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	82,486,231

7125 Cabinets, Lockers, Bins, and Shelving

Department of Defense	7,627,303
Bureau of Prisons	773,994
Department of the Interior	83,679
Department of Justice (excluding Bureau of Prisons)	56,077
Other Agencies and Customers	54,546
Department of Homeland Security	44,475
Executive Office of the President	30,547
Department of Transportation	13,105
Department of Agriculture	12,734
Social Security Administration	8,897
Department of Commerce	4,831
Department of Health & Human Services	793
Department of Veterans Affairs	602
Department of Energy	307
Office of Personnel Management	307
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	8,712,197

7195 Miscellaneous Furniture and Fixtures

Bureau of Prisons	207,231
Department of Defense	134,885
Department of Justice (excluding Bureau of Prisons)	9,155
Department of Homeland Security	9,004
Department of Agriculture	7,268
Department of Health & Human Services	2,025
Social Security Administration	1,012
Other Agencies and Customers	743
Office of Personnel Management	261
Small Business Administration	224
Department of Veterans Affairs	135
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	371,942

7210 Household Furnishings

Department of Defense	9,447,733
Bureau of Prisons	7,146,240
General Services Administration	2,773,418
Department of Homeland Security	138,615
Other Agencies and Customers	86,929
Department of Health & Human Services	33,606
Department of the Interior	14,406
Department of Agriculture	3,835
Department of Justice (excluding Bureau of Prisons)	3,360
Americorps NCCC	2,849
Department of Veterans Affairs	1,224
Department of the Treasury	821
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	19,653,036

7230 Draperies, Awnings, and Shades	Department of Defense	622,229
	Bureau of Prisons	135,124
	Department of Homeland Security	3,596
	Department of Justice (excluding Bureau of Prisons)	2,501
	Other Agencies and Customers	493
	Department of the Interior	190
		<u>764,132</u>
7240 Household and Commercial Utility Containers	Other Agencies and Customers	54,827
	Bureau of Prisons	2,039
		<u>56,866</u>
7340 Cutlery and Flatware	Bureau of Prisons	130,701
	Department of Veterans Affairs	93
		<u>130,794</u>
7350 Tableware	Bureau of Prisons	383,542
	Department of the Interior	31
		<u>383,574</u>
7510 Office Supplies	Other Agencies and Customers	2,785,924
	General Services Administration	1,926,537
	Bureau of Prisons	149,552
	Department of Defense	2,900
	Department of Homeland Security	48
	Department of the Interior	43
		<u>4,865,003</u>
7530 Stationery and Record forms	U.S. Courts	366,349
	Department of Agriculture	347,543
	Department of Justice (excluding Bureau of Prisons)	184,740
	Bureau of Prisons	183,778
	Federal Retirement Thrift Investment Board	29,421
	Other Agencies and Customers	11,828
	Department of Health & Human Services	2,738
	Department of Homeland Security	1,746
	Department of the Interior	1,423
	Department of Defense	292
	Department of Transportation	95
		<u>1,129,954</u>
7540 Standard forms	General Services Administration	1,146,804
	Federal Retirement Thrift Investment Board	305,289
	Bureau of Prisons	139,061
	U.S. Courts	60,788
	Selective Service System	30,240
	Other Agencies and Customers	18,604
	Department of Defense	11,390
	Department of Justice (excluding Bureau of Prisons)	6,059
	Department of State	3,688
	Department of the Interior	3,278
	Department of Education	389
	Marine Mammal Commission	258
7690 Miscellaneous Printed Matter	Department of Agriculture	202,854
	Department of Defense	52,373
	Bureau of Prisons	41,487
	Department of the Interior	26,599
	Department of Justice (excluding Bureau of Prisons)	24,909
	U.S. Courts	17,834
	Other Agencies and Customers	2,868
	Department of Homeland Security	1,525
	Department of Veterans Affairs	1,511
	Environmental Protection Agency	949
	Securities and Exchange Commission	75
8105 Bags and Sacks	Department of Defense	1,123,570
	Bureau of Prisons	255,442
	General Services Administration	47,507
	Other Agencies and Customers	5,296
	Department of Homeland Security	3,150
	Department of Energy	541
	Department of Agriculture	102
		<u>1,435,609</u>

8305 Textile Fabrics	Department of Defense	817,742
	Other Agencies and Customers	133,585
	Department of Justice (excluding Bureau of Prisons)	1,407
	Bureau of Prisons	1,262
	Department of Agriculture	510
	Department of the Interior	210
	Department of Commerce	152
	Department of Veterans Affairs	21
	<u>954,889</u>	
8340 Tents and Tarpaulins	General Services Administration	365,847
	Department of Defense	128,400
	Bureau of Prisons	800
	<u>495,047</u>	
8405 Outerwear, Men's	Department of Defense	11,032,625
	Bureau of Prisons	593,865
	Other Agencies and Customers	12,000
	Department of Homeland Security	2,477
		<u>11,640,967</u>
8410 Outerwear, Women's	Department of Defense	1,540,175
		<u>1,540,175</u>
8415 Clothing, Special Purpose	Department of Defense	54,882,886
	Bureau of Prisons	7,654,177
	Other Agencies and Customers	613,446
	General Services Administration	91,075
	Department of Homeland Security	46,411
	Department of the Interior	5,474
	Department of Agriculture	5,100
	Department of Transportation	286
	Department of Energy	54
		<u>63,298,909</u>
8420 Underwear and Nightwear, Men's	Department of Defense	3,009,583
	Bureau of Prisons	2,229,673
	Department of Justice (excluding Bureau of Prisons)	4,860
		<u>5,244,116</u>
8440 Hosiery, Handwear, and Clothing Accessories, Men's	Bureau of Prisons	293,173
	Department of Agriculture	1,037
	Department of Defense	130
		<u>294,340</u>
8455 Badges and Insignia	Department of Homeland Security	43,418
	Department of Justice (excluding Bureau of Prisons)	20,522
	Bureau of Prisons	12,025
	Department of the Interior	7,360
	Department of Agriculture	6,025
	Social Security Administration	3,017
	Department of Defense	2,629
	Department of State	955
	U.S. Courts	220
	Other Agencies and Customers	98
	<u>96,267</u>	
8465 Individual Equipment	Department of Defense	141,446
	Bureau of Prisons	10,618
		<u>152,064</u>
8470 Armor, Personal	Department of Defense	10,884,259
	Bureau of Prisons	633,275
	Department of Justice (excluding Bureau of Prisons)	14,445
	Other Agencies and Customers	3,250
		<u>11,535,229</u>
8910 Dairy Foods and Eggs	Bureau of Prisons	5,989,484
	Other Agencies and Customers	446,466
		<u>6,435,950</u>

9905 Signs, Advertising Displays, and Identification Plates

Department of Defense	2,288,556
Other Agencies and Customers	641,898
Department of the Interior	625,852
Department of Agriculture	385,618
General Services Administration	305,404
Department of Justice (excluding Bureau of Prisons)	245,029
Bureau of Prisons	188,408
Department of Homeland Security	74,163
Department of Commerce	58,412
Department of Transportation	39,408
Department of Energy	24,652
Social Security Administration	19,115
Department of Veterans Affairs	15,514
U.S. House of Representatives	10,045
Agency for International Development	9,333
Department of the Treasury	7,554
Securities and Exchange Commission	5,468
U.S. Postal Service	4,185
Tennessee Valley Authority	4,155
Legislative Branch	3,539
Department of State	3,148
U.S. Courts	2,954
National Aeronautics & Space Administration	1,717
Smithsonian Institution	873
Department of Health & Human Services	722
Executive Office of the President	527
Environmental Protection Agency	443
Federal Reserve System	99
Federal Communications Commission	90
Department of Labor	50
National Gallery of Art	20
Consumer Product Safety Commission	9
Federal Reserve Bank	9
Other Agencies and Customers	9
Peace Corps	9
	<u>4,966,987</u>

J025 Maintenance, Repair, and Rebuilding of Equipment - Vehicular Equipment Components

Department of Defense	151,042
	<u>151,042</u>

J081 Maintenance, Repair, Rebuilding of Equipment

Bureau of Prisons	21,060
	<u>21,060</u>

J084 Maintenance, Repair, Rebuilding of Equipment

Department of Defense	3,000
	<u>3,000</u>

J085 Maintenance, Repair, Rebuilding of Equipment

Bureau of Prisons	885,412
Department of Homeland Security	28,799
Department of Agriculture	77
	<u>914,288</u>

K023 Modification of Ground Effect Vehicles

Department of Homeland Security	127,376,555
Department of the Interior	1,682,607
Department of Defense	1,388,114
Department of Agriculture	233,061
Other Agencies and Customers	1,290
	<u>130,681,627</u>

K054 Modification of Prefabricated Metal Buildings & Components

Department of Defense	59,750,813
Department of Homeland Security	4,458,304
Department of Justice (excluding Bureau of Prisons)	31,227
	<u>64,240,344</u>

R604 Mailing and Distribution Services

Bureau of Prisons	2,536,036
Department of Homeland Security	9,161
Department of Agriculture	6,569
Other Agencies and Customers	3,690
Department of Veterans Affairs	819
Department of Defense	565
Department of Health & Human Services	486
	<u>2,557,326</u>

R699 Other Administrative Support Services

Department of Homeland Security	724,415
	<u>724,415</u>

S209 Laundry & Dry Cleaning Services	Department of Defense	2,603,873
	Bureau of Prisons	<u>26,257</u>
		2,630,130
T011 Photo/Map/Print/Publication - Print/Binding	Department of Defense	1,573,426
	Federal Retirement Thrift Investment Board	511,102
	Bureau of Prisons	73,122
	Other Agencies and Customers	31,696
	U.S. Postal Service	31,687
	Peace Corps	4,522
	U.S. Courts	<u>2,320</u>
		2,227,875
T099 Photo/Map/Print/Publication - Other	Department of Defense	2,805,655
	Department of Justice (excluding Bureau of Prisons)	439,719
	Bureau of Prisons	246,544
	Peace Corps	96,000
	Other Agencies and Customers	38,199
	Department of Homeland Security	16,210
	Department of Agriculture	16,197
	Department of Commerce	5,278
	Department of the Interior	4,606
	Nuclear Regulatory Commission	3,011
	Department of Veterans Affairs	<u>344</u>
		3,671,764
Commercial Market Services	Commercial Market Services	8,734,098
PIECP	PIECP	2,781,259
Repatriation Sales	Repatriation Sales	2,538,775
Product-Related Services & Other Support Services	Product-Related Services & Other Support Services	7,165,820
Raw Materials/Sub-Assemblies	Raw Materials/Sub-Assemblies	13,093,315
Recycling Sales	Recycling Sales	17,062,519
Subcontracting Activities	Subcontracting Activities	11,708,356
	Total FPI Sales 10/01/2018 - 09/30/2019	<u>\$531,452,723</u>

SECTION II - FY 2019 FPI SALES BY 4-DIGIT SIC INDUSTRY CODE

10/01/2018 thru 09/30/2019

SIC Industry	SIC Industry Description	Sales	% of Total
0241	Dairy Farms	\$6,435,950	1.2%
2211	Broadwoven Fabric Mills, Cotton	1,503,695	0.3%
2231	Broadwoven Fabric Mills, Wool	4,252,425	0.8%
2252	Hosiery, Not Elsewhere Classified	294,340	0.1%
2321	Men's and boys' shirts	8,407,321	1.6%
2322	Men's and boys' underwear and nightwear	5,244,116	1.0%
2326	Men's and boys' work clothing	33,210,487	6.2%
2329	Men's and boys' clothing, n.e.c.	28,593,838	5.4%
2331	Women's and misses' blouses and shirts	1,540,175	0.3%
2381	Fabric dress and work gloves	802,363	0.2%
2391	Curtains and draperies	764,132	0.1%
2392	Housefurnishings, n.e.c.	6,028,494	1.1%
2393	Textile bags	2,233,888	0.4%
2394	Canvas and related products	513,247	0.1%
2396	Automotive and apparel trimmings	3,671,764	0.7%
2399	Fabricated textile products, n.e.c.	1,048,378	0.2%
2499	Wood products, n.e.c.	159,271	0.0%
2514	Metal household furniture	264,923	0.0%
2515	Mattresses and bedsprings	8,133,919	1.5%
2521	Wood office furniture	17,759,928	3.3%
2522	Office furniture, except wood	64,726,303	12.2%
2542	Partitions and fixtures, except wood	8,846,684	1.7%
2599	Furniture and fixtures, n.e.c.	2,093	0.0%
2752	Commercial printing, lithographic	8,679,053	1.6%
2759	Commercial printing, n.e.c.	20,905	0.0%
2761	Manifold Business Forms	1,621,705	0.3%
3089	Plastics products, n.e.c.	586,391	0.1%
3151	Leather Gloves and Mittens	749,645	0.1%
3429	Hardware, n.e.c.	41,726	0.0%
3444	Sheet metalwork	210,577	0.0%
3448	Prefabricated metal buildings	64,240,344	12.1%
3469	Metal stampings, n.e.c.	38,666	0.0%
3479	Metal coating and allied services	96,267	0.0%
3499	Fabricated metal products, n.e.c.	126,606	0.0%
3564	Blowers and fans	4,866,842	0.9%
3643	Current-carrying wiring devices	22,669,954	4.3%
3646	Commercial lighting fixtures	46,967	0.0%
3648	Lighting equipment, n.e.c.	40,359	0.0%
3663	Radio and TV communications equipment	16,958	0.0%
3672	Printed circuit boards	448,508	0.1%
3678	Electronic connectors	4,027	0.0%
3679	Electronic components, n.e.c.	525,980	0.1%

3842	Surgical appliances and supplies	\$14,454,471	2.7%
3851	Ophthalmic Goods	1,915,483	0.4%
3873	Watches, Clocks, Clockwork Operated Devices, and Parts	1,043	0.0%
3993	Signs and advertising specialities	4,725,756	0.9%
3999	Manufacturing industries, n.e.c.	119,725	0.0%
7218	Industrial Launderers	2,630,130	0.5%
7389	Business services, n.e.c.	4,199,029	0.8%
7532	Top and body repair and paint shops	130,681,627	24.6%
7539	Automotive repair shops, n.e.c.	151,042	0.0%
7699	Repair services, n.e.c.	21,060	0.0%
	Commercial Market Services	8,734,098	1.6%
	PIECP	2,781,259	0.5%
	Repatriation Sales	2,538,775	0.5%
	Product-Related Services & Other Support Services	7,165,820	1.3%
	Raw Materials/Sub-Assemblies	13,093,315	2.5%
	Recycling Sales	17,062,519	3.2%
	Subcontracting Activities	11,708,356	2.2%
	Total FPI Sales 10/01/2018 - 09/30/2019	\$531,452,723	100.0%