UNICOR

CASE STUDY NO. 7

US COAST GUARD RECRUITING COMMAND
ARLINGTON, VA

LARGE PROJECT. LITTLE TIME. NO PROBLEM!

Usually, a UNICOR designer faces a difficult challenge at some point during the planning process. Occasionally, two or three especially tough challenges will arise. Rarely, though, will five hit at once. For the U.S. Coast Guard Recruiting Command in Arlington, VA, the project 1) was extensive; 2) had a tight, year-end deadline; 3) involved a new designer; 4) needed to maximize work stations and storage space; and 5) was in a construction zone, so key areas couldn't be measured.

No problem for UNICOR. With a daunting deadline looming just weeks away, the team created drawings, had them reviewed by the USCG, made revisions, and repeated this entire process knowing that 134 workstations had to be installed in the 24,089-square-foot space on time. Jamie Neven, Real Property Specialist for the USCG Recruiting Command, said UNICOR's solutions exceeded expectations, "This was the biggest project I've worked with UNICOR, and my rep was great. I now go to her for all my furniture projects at our field recruiting offices."

The space included many product lines: Crescendo Panel Systems, Harmony and Symphony Freestanding Workstations, and Opus Filing and Storage. Seating is Torsion on the Go!, Chorale III, Matrix, Freedom, Minuet, Soprano and CXO.

PROJECT FACTS

New Construction • 24,089 square feet
134 workstations (95 systems and 39 freestanding)
Crescendo, Harmony, Symphony, Opus, Torsion on the Go!, Chorale III, Matrix, Freedom, Minuet, Soprano and CXO lines

UNICOR

IT TOOK TEAMWORK

Successfully completing a project this large and demanding took close and constant communication between Jamie Neven and the new UNICOR designer. “The time crunch was the real obstacle. Numerous decisions had to be made quickly and accurately,” said Neven. Because the space was still under construction, it was impossible to measure certain key areas prior to ordering the furniture. “Our UNICOR rep attended construction meetings with the architect to work through requirements on a space that wasn’t even built out yet,” Neven said. “We were putting in furniture while construction was going on.”

Neven added, “Not only did all the correct furniture arrive on time, the installation was unbelievably fast. Some adjustments had to be made, and even that was smooth.” UNICOR takes pride in seeing every project all the way to completion, especially the detailed and challenging ones, such as the USCG Recruiting Command. “We discovered some additional needs, so there were supplemental orders, and the customer service was always excellent,” Neven explained.

“This was my first time working with this UNICOR rep, and she was great. I now use her for projects in our field offices across the country.”

Jamie Neven
USCG Recruiting Command